



# NEWSLETTER

8800 South Minturn Road - Le Grand California 95333 USA  
Office 559-665-8500 FAX 559-665-8588

[www.minturnnut.com](http://www.minturnnut.com)

## September 2017

### Almond Industry Position Report

**August 2017**

*Million Lbs*

Carry-in August 1, 2017 .....	398.7
2017 Net Marketable Crop (Received to date).....	<b>211.3</b>
<b>Total Supply</b> .....	<b>610.0</b>
<b>Sold Shipped &amp; Not Shipped</b>	
<b>Domestic</b> .....	<b>342.8</b>
<b>Export</b> .....	<b>502.8</b>
<b>Total Sold</b> .....	<b>845.6</b>
<b>Uncommitted Inventory (Not Sold)</b> .....	<b>-235.6</b>

### Position Report

California almond industry shipped out 168.6 million pounds which is 1% less than the 170.0 shipped in 2016. This represented the second largest August on record and on the back of receipts that were 40% less than the prior year. Domestic led the charge by being ahead 14.4% of last August to the tune of 67.3 million pounds. Exports were slightly off by -8.9% or 101.32 million pounds. These are fantastic numbers to begin the crop year and essentially show that we successfully marketed all of 2016 crop. Based on the above numbers and using the objective estimate of 2.250 billion pounds, that would put the industry at 32.9% sold against total supply.

### 2017 Crop Harvest

Harvest began 10-14 days later than last year. Nonpareil production appears to be trending 8 – 10% up from last year which would put the Nonpareil crop close to estimate. Nonpareil quality is rougher than we have seen in a number of years. Rejects are averaging more than double compared to the prior year. Sizes are no bigger than last year. Color is good but moisture levels vary. At this early stage, the Cal crop is being reported from huller-shellers as being down 5-10% from last year. We are having real concerns about excessive worm damage in the Monterey. All Cal varieties are currently being harvested. If we do not get any weather interruptions, the state's entire almond crop will be out of the orchard and into stock piles by the second week of October. At this stage of harvest, most industry sources put the crop at the estimated 2.25 billion pounds or slightly less.

### The Market

Demand had been in a bullish trend heading into the shipment numbers and then reinforced after the strong Position Report. We were able to end the summer months by posting consecutive record shipments which plucked away at our carry-in and prompted buying interest. Demand also increased based on early reports that the crop was spotty and high in serious damage. All of this, coupled with the weakening dollar and the seemingly constant demand out of India, helped pop the market by about \$0.20 per pound over the course of the last couple months.

Europe and China had been relatively quiet but then both entered in full over the course of last week. If you were a seller you could find a home for any item by the end of the week. So far, this trend has carried into the beginning of the week and should continue until buyers get the coverage they need. We expect both September and October to be strong which will help the industry sold position but could also make certain markets quiet as they get the coverage they need. At this point the only thing that could change momentum would be if the crop ends up being stronger than the industry currently expects. Price upside will also be limited by the expectation of a large 2018 crop.

*“Buyer & Seller of Quality California Almonds”*